



December 16, 2024

**RE: Invitation to Negotiate (ITN) 2025-RM1-01 - Managed Security Operations Center Services for the Florida College System Consortium**

On December 11 and 12, 2024, the Evaluation Committee ("the committee") convened in scheduled meetings with the seven shortlisted proposers for ITN-2025-RM1-01 related to the Managed Security Operations Center Services for the Florida College System Consortium. After meeting with all seven proposers, the committee held a Public Evaluation Committee meeting to rank the proposers.

Upon conclusion of the ranking process, the Evaluation Committee, by majority vote, selected the top four ranked proposers as finalists to proceed to the next step in the ITN procurement process: negotiations.

The selected finalists will be invited to meet with the negotiating team at scheduled meetings. The finalists for ITN-2025-RM1-01, listed in alphabetical order, are:

- Abacode, Inc.
- Deloitte & Touche LLP
- Presidio Networked Solutions LLC
- United Data Technologies, Inc.

The Purchasing Department will schedule negotiation meetings with each finalist.

This ITN procurement process adheres to the "CONE OF SILENCE", all proposers are requested to follow its requirements, or their proposal may be deemed non-responsive and would receive no further consideration.

**Any Vendor, or any persons or entities acting on the behalf of any Vendor, may not contact the College President, any College Trustee, any employee of the College or any employee of any College Trustee concerning any aspect of a Solicitation, from the release of the Solicitation through the end of the 72-hour period, as provided for in section 120.57(3), Fla. Stat., following the action on the recommended award by the College's District Board of Trustees.**

**Except as otherwise specifically provided for by the Solicitation, all communications to the College concerning any aspect of the Solicitation during the foregoing time period must be made in writing and only to the College's assigned Purchasing Department officer or the College's Office of Legal Affairs. It is the responsibility of the Vendor to advise any person or entity authorized to act on its behalf of this requirement. A violation of this provision shall be grounds for rejecting a response.**

**This provision shall be referred to as the "Cone of Silence".**

Any questions related to the ITN procurement process shall be addressed to:

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