



January 9, 2023

**RE: Invitation to Negotiate (ITN)  
2022-RB-04 – Energy Savings Performance Contract**

On January 9, 2023, the College's Evaluation Committee selected to provide their evaluation and ranking of proposers related to Invitation to Negotiate (ITN) 2022-RB-04 for the Energy Savings Performance Contract convened and were provided presentations as well as Q & A sessions by all five shortlisted proposers.

Upon conclusion of the five presentations and Q&A sessions, the Committee convened in a Public Evaluation Committee meeting whereby they ranked the five shortlisted proposers. As a result of the public Evaluation Committee meeting the Committee ranked the five shortlisted proposers based on the ITN Evaluation Criteria as follows:

- 1. Trane U.S, Inc.**
- 2. CMTA, Inc.**
- 3. Siemens Industry, Inc.**
4. Honeywell International, Inc.
5. Amaresco, Inc.

The Evaluation Committee unanimously decided to invite the top 3 ranked proposers to negotiation sessions for the Energy Savings Performance Contract ITN. The College's Purchasing Department will be coordinating the scheduled negotiation meetings with the negotiation team and the finalists. Additional information will be provided to the finalists once the College coordinates the date, time and availability of the College's negotiation team personnel.

**Any Vendor, or any persons or entities acting on the behalf of any Vendor, may not contact the College President, any College Trustee, College Foundation or its Board members, any employee of the College or any employee of any College Trustee concerning any aspect of a Solicitation, from the release of the Solicitation through the end of the 72-hour period, as provided for in section 120.57(3), Fla. Stat., following the action on the recommended award by the College's District Board of Trustees.**

**Except as otherwise specifically provided for by the Solicitation, all communications to the College concerning any aspect of the Solicitation during the foregoing time period must be made in writing and only to the College's assigned Purchasing Department officer or the College's Office of Legal Affairs. It is the responsibility of the Vendor to advise any person or entity authorized to act on its behalf of this requirement. A violation of this provision shall be grounds for rejecting a response.**

**This provision shall be referred to as the "Cone of Silence".**

Any questions related to the ITN procurement process shall be addressed to:

**Roman Martinez, MPA, CPPO, CPPB**  
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